

The Texas A&M Veterinary Medical Diagnostic Laboratory (TVMDL) wants to formally recognize the importance of your business. The TVMDL Volume Discount Rewards Program provides an incentive to customers who utilize our services on a regular basis. This is our way of saying thank you for choosing TVMDL for all of your diagnostic testing needs.

GUIDELINES

Participation in the TVMDL Volume Discount Rewards Program provides a testing credit to our clients for dollars spent on your TVMDL invoice.

Participation in the program is available to any TVMDL customer who:

- a) reaches testing dollar volume limits established by the program;
- b) agrees to be part of this program;
- c) pays their invoice, in full (net 30 days) each month; and
- d) is approved by TVMDL and agrees to follow the terms and conditions of the Volume Discount Rewards Program.

Clients who reach limits outlined above and who meet eligibility requirements are automatically credited at the end of a calendar year.

DISCOUNT REWARD CATEGORIES

Preferred Account: 0.5% credit to your account for use in the next calendar year for any account that reaches \$15,000 in sales during the previous calendar year.

Silver Account: 1% credit to your account for use in the next calendar year for any account that reaches \$25,000 in sales during the previous calendar year.

Gold Account: 2% credit to your account for use in the next calendar year for any account that reaches \$50,000 in sales during the previous calendar year.

Platinum Account: 3% credit to your account for use in the next calendar year for any account that reaches \$75,000 in sales during the previous calendar year.

- Qualification for participation in the TVMDL Volume Discount Rewards Program is based upon customer's TVMDL account numbers. Customers may request that multiple accounts be combined. Such requests will be reviewed on a case-by-case basis and will not be unreasonably denied.
- Clients whose business is based on specific contracts, purchase orders or other negotiated discounts are not eligible for this program.
- Other laboratories that utilize TVMDL on behalf of their clients are not eligible for this program.
- Accounts receive credits based on their volume during the calendar year of January 1 to December 31. Credits are applied to a client's account at the end of a calendar year, for use by the client in the next calendar year. Credit expires one year after it is posted to a client's account.
- If an account is past due at the end of the calendar year, the credit earned for the year is forfeited.

TVMDL reserves the right, at its sole discretion, to change the program rules, regulations, benefits, conditions of participation or associated status benefits and/or any other term or condition that governs customer participation in the program, in whole or in part, at any time and without specific notice to the customer, even though such changes may affect the value of the credit already accumulated. TVMDL also reserves the right, at its sole discretion, to discontinue the program at any time without notice.